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Exam : **C-TS462-2020**

Title : SAP Certified Application
Associate - SAP S/4HANA Sales
2020

Vendor : SAP

Version : DEMO

NO.1 Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Invoice correction request
- B. Invoice cancellation
- C. Debit memo request
- D. Preliminary billing document

Answer: A,B

NO.2 In a free goods scenario, which elements influence how the item category is determined for the free goods item? Note: There are 2 correct answers to this question.

- A. The item category group from the material master
- B. The material price group from the customer master
- C. The item category of the higher-level item
- D. The item usage assigned to the discount condition type

Answer: C,D

NO.3 You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value. What do you need to do?

- A. Set the condition index indicator for the freight charge.
- B. Set up the freight charge as a header condition.
- C. Set up the same item category for each item.
- D. Set up condition type groups for the freight charge.

Answer: D

NO.4 You sell a product for which there is a bill of material. What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The special stock indicator in the item category of the main item
- B. The item usage during the item category determination of each sub-item
- C. The material group in the item category of the main item
- D. The structure scope in the item category of the main item

Answer: D

NO.5 You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct answers to this question.

- A. Sales item proposals
- B. Free goods
- C. Material determination
- D. Listing

Answer: A,D