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Exam : C4120-782

Title : IBM PureFlex Systems Sales V2

Vendors : IBM

Version : DEMO

NO.1 A PureFlex prospect is concerned about migration of data from their existing storage to the Storwize V7000. Which of the following is a key enabling function of the Storwize V7000 and PureFlex storage node to support migration of data from existing supported external storage systems to the PureFlex environment?

- A. Easy Tier
- B. FlashCopy
- C. Volume Copy
- D. Storage Virtualization

Answer: D

NO.2 A PureFlex business partner sales specialist is dealing with a prospective customer for a Flex System where both x86 and POWER7 compute nodes are required. Which of the following should the sales specialist understand for this prospect if they plan to order via AAS?

- A. Flex System configurations must be ordered with an RPQ
- B. Flex System configurations will require a storage node or external storage
- C. Flex System configurations require business partner certification for Power Systems
- D. Flex System configurations requires x86 node and POWER7 nodes reside in different chassis

Answer: C

NO.3 A prospect asks their PureFlex sales professional a product feature question and the salesman does not know the answer. Which of the following resources should the sales professional contact?

- A. Techline
- B. Supportline
- C. Competeline
- D. IBM Support Center

Answer: A

NO.4 A PureFlex prospect is excited about the PureFlex solution but is concerned about implementation. Which of the following FSM capabilities simplify deploying PureFlex?

- A. Set up wizards, element discovery, configuration patterns
- B. Firmware or microcode update automatically without manual intervention
- C. Both the network and storage will auto-configure without manual intervention
- D. Product set up requires only plugging in network connections and powering up the chassis.

Answer: A

NO.5 In a meeting with a prospect customer it was mentioned that they are interested in an integrated system sold by Oracle that includes servers, networking, management, and virtualization. To which Oracle solution is the customer referring?

- A. Vblock
- B. Exalogic
- C. vCloud Director
- D. Unified Computing System (UCS)

Answer: B

NO.6 When is a SPORE or RPQ request used when designing a PureFlex Express system?

- A. To manage two chassis from a single FSM
- B. Change the on order system to PureFlex Enterprise
- C. Create a hybrid solution which will provide additional pre-install configuration
- D. Design criteria dictates interoperability with a device outside of supported combinations

Answer: D

NO.7 A customer wants to purchase a PureFlex Power solution and has the need to load software onto the nodes via a DVD. What option does the customer have to satisfy this need?

- A. USB DVD device
- B. DVD-ROM SAS/SATA device
- C. Each node has an integrated DVD
- D. Chassis comes with an integrated DVD

Answer: A